Mary Nice

Objective: To take my knowledge and experience in sales and customer service to a

company that provides a career-building opportunity and to be goal

oriented resulting in a driven success of a winning team.

Experience: June 06 – Present Local Communications Kitchener, ON

Customer Relations Representative

- Consistently meeting or exceeding sales targets set by management.
- Talking to customers and cross-selling them into other verticals and up selling them on their current services.
- Resolving customers concerns while maintaining their relationship with Local Communications.

May 04 – June 06 Local Bar Kitchener, ON **Waitress/Bartender**

- Handling a section with eight tables that stayed consistently full throughout my shift.
- As a bartender being responsible for serving up to 300 patrons on my own.
- Very fast-paced work environment.

Feb 03 – June 03 Local Department Store Kitchener, ON Visual Presentation and In-Store Marketing

- Assisted management in the different departments who plan and set up of in-store marketing for seasonal changes and product releases.
- Assembled all in-store displays for different clothing lines.
- Assisted clothing departments with fashion matching for clients.

Jan 00 – July 05 Local Consulting Kitchener, ON

Image Consultant/Administrative Assistant

- Prepared workshops/seminars for 20 plus clients/students.
- During presentations helped to field questions for presenter to keep the seminar running in a timely manner.
- Assisted with coloring and skin types, as well as makeup application.

Education: Currently - Conestoga College – Night time studies Human Resources 2005 - Conestoga College – Business Marketing